

# Community Reinvestment Act

## Public File



**Farmers & Merchants National Bank**

Nashville • DuBois • Hixson • Aubrey • Lebanon • Mascoutah • O'Fallon

[www.bankwithfmb.com](http://www.bankwithfmb.com)



## **PUBLIC DISCLOSURE**

December 13, 2021

### **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

The Farmers and Merchants National Bank of Nashville  
Charter Number 8221

120 W. St. Louis Street  
Nashville, IL 62263

Office of the Comptroller of the Currency

500 N. Broadway St. Suite 1700  
St. Louis, MO 63102

**NOTE:** This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

## Table of Contents

Overall CRA Rating.....	1
Description of Institution.....	2
Scope of the Evaluation.....	3
Discriminatory or Other Illegal Credit Practices Review.....	5
State Rating.....	6
State of Illinois.....	6
Lending Test .....	11
Appendix A: Scope of Examination.....	A-1
Appendix B: Summary of MMSA and State Ratings.....	B-1
Appendix C: Definitions and Common Abbreviations.....	C-1
Appendix D: Tables of Performance Data.....	D-1

## Overall CRA Rating

**Institution's CRA Rating:** This institution is rated **Satisfactory**.

**The Lending Test is rated:** **Satisfactory**.

The Lending Test rating is based on the Farmers and Merchants National Bank of Nashville's (F&M or bank) performance in the state of Illinois. The major factors that support this rating include:

- F&Ms average loan-to-deposit ratio (LTD) is reasonable given the size, financial condition, level of local competition, and credit needs of the assessment areas (AA).
- The distribution of loans to borrowers of different income levels is reasonable.
- The distribution of small loans to farms is excellent.
- F&M did not receive any CRA-related complaints during the evaluation period.

### Loan-to-Deposit Ratio

Considering the bank's size, financial condition, and credit needs of the AAs, the LTD ratio is reasonable. F&Ms average LTD ratio for the 17 quarters since the last CRA evaluation is 72.9 percent. Over this period, the bank's LTD ratio ranged from a low of 65.5 percent to a high of 78.7 percent.

We analyzed the LTD ratio of six similarly situated institutions based on a combination of size, location, and lending opportunities. The institutions ranged in size from \$75.1 million to \$458.8 million, with a combined average LTD ratio of 61.8 percent over the same evaluation period. The lowest individual average was 40.6 percent, while the highest individual average was 82.6 percent. F&M ranked third among the group when comparing the average LTD ratios. The table below lists the similarly situated institutions with corresponding average LTD ratios and total assets.

Institution	Average Quarterly LTD Ratio	Total Assets (\$000) as of 9/30/2021
Nashville Savings Bank	82.6	\$80,115
First Federal Savings Bank of Mascoutah, Illinois	73.0	\$147,329
The Farmers and Merchants National Bank of Nashville	72.9	\$238,493
Citizens Community Bank	69.4	\$458,759
Community Trust Bank	55.0	\$97,071
The Old Exchange National Bank of Okawville	50.3	\$85,862
The First National Bank of Okawville	40.6	\$75,121

*Source: Quarterly Call Reports from September 30, 2017 to September 30, 2021*

### Lending in Assessment Area

A majority of the bank's loans are outside its AAs. The bank originated or purchased 47.2 percent of its total loans by number inside the bank's AAs during the evaluation period. However, the dollar amount of loans originated or purchased inside the AA was 52.8 percent. This analysis is performed at the bank, rather than the AA, level. The ratio is impacted by the number of home mortgage loans originated or purchased outside of the AA, as majority of farm loans were originated inside the AA by both number

and dollar amount. Home mortgage loans were primarily originated outside the AA to borrowers in surrounding counties as a result of refinancing opportunities associated with the low interest rate environment as a result of the COVID-19 pandemic.

Lending Inside and Outside of the Assessment Area										
Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Home Mortgage	170	34.5	323	65.5	493	25,038	36.6	43,440	63.4	68,478
Farm	246	63.2	143	36.8	389	58,811	65.1	31,602	34.9	90,413
<b>Total</b>	<b>416</b>	<b>47.2</b>	<b>466</b>	<b>52.8</b>	<b>882</b>	<b>83,849</b>	<b>52.8</b>	<b>75,042</b>	<b>47.2</b>	<b>158,891</b>

*Source: Bank Data  
Due to rounding, totals may not equal 100.0%*

## Description of Institution

F&M is an intrastate financial institution headquartered in Nashville, Illinois. F&M is wholly owned by Farmers and Merchants Bancshares, Inc., a one-bank holding company also headquartered in Nashville, Illinois. F&M operates six full-service branches in addition to the main bank location, and seven proprietary automated teller machines (ATM), five of which take deposits. Since the last examination, the bank has not opened or closed any branches and there have been no major changes in F&M's corporate structure, including merger or acquisition activities.

As of September 30, 2021, F&M had total assets of \$238.5 million, with net loans totaling \$139.5 million or 58.5 percent of total assets. Real estate loans comprised the largest portion of the portfolio at 91 percent, followed by commercial loans at four percent, agriculture loans at three percent, and consumer loans at less than two percent. Tier one capital totals \$24.9 million. F&M's primary business strategy is to concentrate on lending products representative of community needs, which is primarily residential real estate and agriculture.

F&M offers a full range of loan and deposit services. Deposit services include a variety of checking, savings, and money market products for consumer and commercial customers. The bank offers certificates of deposit, IRA savings, and health savings accounts. Some loan products offered include home mortgage loans, home equity lines of credit, personal, and vehicle loans. F&M also offers agricultural operating, equipment, and real estate loans, as well as small business lines. The bank participates in flexible loan product programs such as Farmer Mac, Farmer Service Agency, Rural Development, Veterans Affairs, and International Foodservice Distributors Association loans. F&M offers additional services including mobile banking, remote deposit capture, wire transfers, direct deposit, and safety deposit boxes.

For CRA purposes, F&M has designated two AAs: the entirety of Washington County, Illinois encompassing four census tracts (CT) and the northeastern portion of St. Clair County, Illinois encompassing five CTs. Each AA meets the requirements of the regulation and does not arbitrarily exclude any low- or moderate-income geographies. The two AAs include the main bank, six branches, and seven ATMs. There are no low- or moderate-income CTs in either AA.

F&M received an overall "Satisfactory" at their last CRA evaluation dated November 28, 2017. There are no known legal, financial, or other factors impeding the bank's ability, to help meet the credit needs of its AAs.

## Scope of the Evaluation

### Evaluation Period/Products Evaluated

The scope of this evaluation includes an assessment of F&M under the small bank performance criteria, which consists of the lending test. This test evaluates the bank's record of meeting the credit needs of its assessment areas through lending activities. The evaluation period for the lending test is January 1, 2018 through December 31, 2020.

Based on our review of all loans originated and purchased from January 1, 2018 to December 31, 2020, we determined the bank's primary loan products for the Washington County AA to be home mortgage loans and farm loans, and for the St. Clair County AA to be home mortgage loans. Please refer to the following table for a summary of loan originations by loan type during the evaluation period:

Loan Originations/Purchases by Loan Type from January 1, 2018 to December 31, 2020				
Loan Category	Number of Loans	% of Number of Loans	Dollars (000s)	% of Dollars
Consumer Loans	317	20.0%	\$4,120	1.9%
Business Loans	334	21.1%	\$40,642	19.1%
Farm Loans	389	24.6%	\$90,414	42.5%
Home Loans	542	34.3%	\$77,782	36.5%
<b>Total</b>	<b>1,582</b>	<b>100%</b>	<b>\$212,958</b>	<b>100%</b>

*Source: Bank Records January 1, 2018- December 31, 2020*  
*Due to rounding, totals may not equal 100%*

Examiners relied on Home Mortgage Disclosure Act (HMDA) data to complete analysis of home mortgage loans. Home mortgage loans originated or purchased during the evaluation period were compared to 2015 American Community Survey (ACS) U.S. Census and 2020 CRA peer aggregate data.

### Selection of Areas for Full-Scope Review

In each state where the bank has an office, one or more AAs within that state was selected for a full-scope review. For purposes of this evaluation, bank-delineated AAs located within the same metropolitan statistical area (MSA), multistate metropolitan statistical area (MMSA), or combined statistical area (CSA) are combined and evaluated as a single AA. Similarly, bank delineated non-MSA AAs within the same state are combined and evaluated as a single area. These combined AAs may be evaluated as full- or limited-scope. Refer to the Scope section under each State Rating for details regarding how full-scope AAs were selected. Refer to Appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

### Ratings

The bank's overall rating is based solely on its performance in the state of Illinois. The state of Illinois rating is derived from the bank's performance under the CRA small bank lending test as well as related performance context information from the bank's AA. Except for the bank's LTD ratio (based on the

bank's entire lending portfolio), all weight for performance under the CRA small bank lending test was based on the bank's lending performance in relation to its primary products of farm loans and home mortgage loans for the Washington County AA and home mortgage loans for the St. Clair County AA.

## **Discriminatory or Other Illegal Credit Practices Review**

Pursuant to 12 CFR 25.28(c) or 195.28(c), respectively, in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Bureau of Consumer Financial Protection, as applicable.

The OCC has not identified that this institution has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.



## State Rating

CRA rating for the State of Illinois: Satisfactory.

The Lending Test is rated: Satisfactory.

The major factors that support this rating include:

- F&Ms average LTD is reasonable given the size, financial condition, level of local competition, and credit needs of the AA.
- The distribution of loans to borrowers of different income levels is reasonable.
- The distribution of small loans to farms is excellent.
- F&M did not receive any CRA-related complaints during the evaluation period.

## Description of Institution's Operations in Illinois

### Washington County AA

#### Competition

Competition for deposits in the AA is moderate. As of June 30, 2020, F&M reported \$172 million in deposits in the AA. According to Federal Deposit Insurance Corporation (FDIC) market share information, F&M ranked first in deposit market share in the AA with a market share of 36.5 percent. The AA has a total of eight FDIC-insured deposit-taking institutions operating 13 branches. Institutions with the next three highest deposit market share include The Old Exchange National Bank of Okawville with 14.3 percent of the market, The First National Bank of Okawville with 12.8 percent of the market, and Nashville Savings Bank with 12.1 percent of the market.

Market competition for home mortgage loans is strong within the AA. According to the 2020 Peer Mortgage Market Share Data, F&M competed with 74 lenders within the AA, and the top 10 institutions originated or purchased approximately 451 home mortgage loans. F&M originated or purchased 114 home mortgages with market share of 25.3 percent.

#### Demographics

The following table provides a summary of the demographics, including housing and farm information, for the Washington County AA.

Demographic Information of the Assessment Area						
Assessment Area: Washington County AA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	4	0.0	0.0	100.0	0.0	0.0
Population by Geography	14,457	0.0	0.0	100.0	0.0	0.0
Housing Units by Geography	6,575	0.0	0.0	100.0	0.0	0.0
Owner-Occupied Units by Geography	4,553	0.0	0.0	100.0	0.0	0.0
Occupied Rental Units by Geography	1,224	0.0	0.0	100.0	0.0	0.0
Vacant Units by Geography	798	0.0	0.0	100.0	0.0	0.0
Businesses by Geography	852	0.0	0.0	100.0	0.0	0.0
Farms by Geography	203	0.0	0.0	100.0	0.0	0.0
Family Distribution by Income Level	3,868	15.1	16.5	21.8	46.5	0.0
Household Distribution by Income Level	5,777	19.1	15.3	17.6	47.9	0.0
Median Family Income Non-MSAs - IL		\$59,323	Median Housing Value			\$107,166
			Median Gross Rent			\$620
			Families Below Poverty Level			9.4%
<i>Source: 2015 ACS and 2020 D&amp;B Data</i> <i>Due to rounding, totals may not equal 100.0%</i> <i>(*) The NA category consists of geographies that have not been assigned an income classification.</i>						

#### Family Distribution by Income Level

According to the 2015 ACS Census data, there were 3,868 families in the AA. Approximately 586 (15.1 percent) of those families were low-income families, 639 (16.5 percent) were moderate-income families, 845 (21.8 percent) were middle-income families, and 1,798 (46.5 percent) were upper-income families. Three hundred and sixty-four families (9.4 percent) live below the poverty level.

#### Housing Characteristics and Home Affordability

The 2015 ACS Census data reported 6,575 total housing units in the AA. Of these housing unit, 4,553 (69.2 percent) were owner occupied, 1,224 (18.6 percent) were occupied rental units, and 798 (12.1 percent) were vacant. The median age of housing stock is 55 years. Older homes often cost more to maintain, frequently require significant repairs to meet building code requirements, and are typically less energy efficient. These factors add to the overall cost of homeownership and can have a negative impact on home affordability for low- and moderate-income individuals.

Based on information in the table below, low-income families earned less than \$31,950 (2018) and up to \$32,900 (2020), and moderate-income families earned from \$31,950 (2018) to \$52,640 (2020).

Median Family Income Ranges Washington County AA				
IL NA Median Family Income (99999)				
Median Family Income	Low <50%	Moderate 50% to <80%	Middle 80 to <120%	Upper ≥120%
2018 (\$63,900)	<\$31,950	\$31,950 to <\$51,120	\$51,120 to <\$76,680	≥\$76,680
2019 (\$64,200)	<\$31,100	\$32,100 to <\$51,360	\$51,360 to <\$77,040	≥\$77,040
2020 (\$65,800)	<\$32,900	\$32,900 to <\$52,640	\$52,640 to <\$78,960	≥\$78,960
<i>Source: FFIEC</i>				

The median housing value for Washington County was \$107,166 in 2020 compared to \$104,028 in 2018. The \$3,138 (3.02 percent) increase in housing value is slightly higher than the \$1,900 (2.97 percent) increase in the Federal Financial Institution's Examination Council (FFIEC)-adjusted median family income over the same period, as reflected in the table above.

#### Employment Factors and Economic Conditions

According to the Bureau of Labor Statistics (BLS), the unemployment rates for Washington County, the State of Illinois, and nationally were improving year over year, but increased significantly in 2020 as a result of the COVID-19 pandemic. Washington County unemployment rates were below both the State of Illinois and the national rates for all years.

Area	Annual Unemployment Rates		
	2018	2019	2020
Washington County	2.9%	2.5%	5.3%
State of Illinois	4.4%	4.0%	9.5%
National	3.9%	3.7%	8.1%
<i>Source: US Department of Labor; Bureau of Labor Statistic. Rates are not seasonally adjusted.</i>			

According to Moody's Analytics dated October 2021, *Illinois' economic recovery will proceed at a slightly slower pace than the region and the U.S. Tailwinds to the manufacturing base are numerous but easing of supply-chain bottlenecks is key to the near-term forecast. Longer term, IL will underperform because of poor population trends and troubled state and local finances.*

Based on the 2015 ACS Census data and June 2020 D&B data, there were 203 farms in the AA. Of these farms, 197 (97 percent) had annual revenues of less than \$1 million.

#### Community Contacts

We reviewed a recent community contact from within the same period as this evaluation. The contact identified financial literacy programs and services for the "unbanked" population as the primary needs in the local communities.

#### St. Clair County AA

##### Competition

Competition for deposits in St. Clair County is strong. As of June 30, 2020, F&M reported \$14.6 million in deposits in the AA. According to FDIC market share information, F&M ranked twenty-seventh in deposit market share in the AA with a market share of only 0.32 percent. The AA has a total of 29 FDIC-insured deposit-taking institutions operating 80 branches. Institutions with the highest deposit market share include Regions Bank with 17.2 percent, Citizens Community Bank with eight percent,

FCB Banks with 6.7 percent, and Associated Bank, National Association with 6.6 percent of the deposit market share.

Market competition for home mortgage loans is significant within the AA. According to 2020 Peer Mortgage Market Share Data, F&M competed with 169 lenders within the AA, and the top 10 institutions originated or purchased approximately 2,170 home mortgage loans. F&M originated or purchased 18 home mortgage loans with market share of 0.8 percent.

### Demographics

The following table provides a summary of the demographics, including housing information, for the St. Clair County AA.

Demographic Information of the Assessment Area						
Assessment Area: St Clair County						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	5	0.0	0.0	60.0	40.0	0.0
Population by Geography	31,312	0.0	0.0	83.3	16.7	0.0
Housing Units by Geography	11,878	0.0	0.0	85.1	14.9	0.0
Owner-Occupied Units by Geography	7,160	0.0	0.0	84.5	15.5	0.0
Occupied Rental Units by Geography	3,421	0.0	0.0	86.4	13.6	0.0
Vacant Units by Geography	1,297	0.0	0.0	84.9	15.1	0.0
Businesses by Geography	1,510	0.0	0.0	80.2	19.8	0.0
Farms by Geography	89	0.0	0.0	68.5	31.5	0.0
Family Distribution by Income Level	8,165	12.9	17.6	19.5	50.0	0.0
Household Distribution by Income Level	10,581	13.4	14.7	15.5	56.4	0.0
Median Family Income MSA - 41180 St. Louis, MO-IL MSA		\$70,718	Median Housing Value			\$171,262
			Median Gross Rent			\$1,095
			Families Below Poverty Level			5.0%

Source: 2015 ACS and 2020 D&B Data  
 Due to rounding, totals may not equal 100.0%  
 (\*) The NA category consists of geographies that have not been assigned an income classification.

### Family Distribution by Income Level

According to the 2015 ACS Census data, there were 8,165 families in St. Clair County. Approximately 1,054 (12.9 percent) of those families were low-income families, 1,438 (17.6 percent) were moderate-income families, 1,593 (19.5 percent) were middle-income families, and 4,080 (50 percent) were upper-income families. Four hundred and eight families (five percent) live below the poverty level.

### Housing Characteristics and Home Affordability

The 2015 ACS Census data reported 11,878 total housing units in St. Clair County. Of these housing units, 7,160 (60.3 percent) were owner occupied, 3,421 (28.8 percent) were occupied rental units, and 1,297 (10.9 percent) were vacant. The median age of housing stock is 30 years. Older homes often cost more to maintain, frequently require significant repairs to meet building code requirements, and are

typically less energy efficient. These factors add to the overall cost of homeownership and can have a negative impact on home affordability for low- and moderate-income individuals.

Based on information in the table below, low-income families earned less than \$38,300 (2018) and up to \$41,300 (2020), and moderate-income families earned from \$38,300 (2018) to \$66,080 (2020).

Median Family Income Ranges St. Clair County AA				
St. Louis, MO-IL MSA Median Family Income (41180)				
Median Family Income	Low <50%	Moderate 50% to <80%	Middle 80 to <120%	Upper ≥120%
2018 (\$76,600)	<\$38,300	\$38,300 to <\$61,280	\$61,280 to <\$91,920	≥\$91,920
2019 (\$81,200)	<\$40,600	\$40,600 to <\$64,960	\$64,960 to <\$97,440	≥\$97,440
2020 (\$82,600)	<\$41,300	\$41,300 to <\$66,080	\$66,080 to <\$99,120	≥\$99,120

Source: FFIEC

The median housing value for St. Clair County was \$171,262 in 2020 compared to \$152,089 in 2018. The \$19,173 (12.6 percent) increase in housing value is notably higher than the \$6,000 (7.8 percent) increase in the FFIEC-adjusted median family income over the same period, as reflected in the table above, highlighting potential affordability issues for homebuyers.

#### Employment Factors and Economic Conditions

According to the BLS, the unemployment rates for St. Clair County, the State of Illinois, and nationally, were improving year over year, but increased significantly as a result of the COVID-19 pandemic in 2020. Both St. Clair County and the State of Illinois exceeded national annual unemployment rates for all years.

Annual Unemployment Rates			
Area	2018	2019	2020
St. Clair County	5.0%	4.2%	9.0%
State of Illinois	4.4%	4.0%	9.5%
National	3.9%	3.7%	8.1%

Source: US Department of Labor; Bureau of Labor Statistic. Rates are not seasonally adjusted.

#### Community Contacts

We reviewed a recent community contact from within the same period of this evaluation. The contact identified affordable home mortgages as the primary credit need in St. Clair County.

#### **Scope of Evaluation in Illinois**

We performed full-scope reviews for the Washington County and St. Clair County AAs. Given a significant majority of the bank's lending inside an AA took place in the Washington County AA (89 percent) and the deposit market share is more significant (36.5 percent), this AA was given more weight in the overall assessment. Refer to Appendix A for more information.

## **LENDING TEST**

The bank's performance under the Lending Test in Illinois is rated Satisfactory.

### **Conclusions for Areas Receiving a Full-Scope Review**

Based on a full-scope review, the bank's performance in both AAs is satisfactory.

### **Distribution of Loans by Income Level of the Geography**

An analysis of the geographic distribution of loans within the AAs would not be meaningful. There are no low- or moderate- income CTs in either AA.

### **Distribution of Loans by Income Level of the Borrower**

The bank exhibits a reasonable distribution of loans to individuals of different income levels and farms of different sizes, given the product lines offered by the bank.

#### ***Home Mortgage Loans***

Refer to Table P in Appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

#### **Washington County AA**

The distribution of home mortgage loans to borrowers of different income levels in this AA is reasonable. The percentage of home mortgage loans originated or purchased to low-income borrowers was well below the percentage of low-income families and behind the aggregate percentage of all reporting lenders. The percentage of home mortgage loans originated or purchased to moderate-income borrowers was below the percentage of moderate-income families, but in line with the aggregate percentage of all reporting lenders. A factor contributing to the low penetration of home mortgage loans to low-income families is the high poverty level at 9.4 percent.

#### **St. Clair County AA**

The distribution of home mortgage loans to borrowers of different income levels in this AA is reasonable. The percentage of home mortgage loans originated or purchased to low-income borrowers was below the percentage of low-income families but far exceeded the aggregate percentage of all reporting lenders. The percentage home mortgage loans originated or purchased to moderate-income borrowers was well below the percentage of moderate-income families but only just behind the aggregate percentage of all reporting lenders.

#### ***Small Loans to Farms***

Refer to Table T in Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to farms.

Washington County AA

The distribution of small loans to farms of different sizes is excellent. The percentage of small farm loans originated or purchased compared favorably to the percentage of small farms and far exceeded the aggregate percentage of all reporting lenders.

**Responses to Complaints**

No CRA-related complaints have been received by the bank or the OCC since the prior CRA evaluation.

## Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSAs and non-MSAs that received comprehensive examination review, designated by the term "full-scope," and those that received a less comprehensive review, designated by the term "limited-scope".

<b>Time Period Reviewed:</b>	01/01/2018 to 12/31/2020	
<b>Bank Products Reviewed:</b>	Home mortgage loans and loans made to farms	
<b>Affiliate(s)</b>	<b>Affiliate Relationship</b>	<b>Products Reviewed</b>
None	Not applicable	Not applicable
<b>List of Assessment Areas and Type of Examination</b>		
<b>Rating and Assessment Areas</b>	<b>Type of Exam</b>	<b>Other Information</b>
State of Illinois		
Washington County	Full Scope	All of Washington County. CTs 9501, 9502, 9503, and 9504
St. Clair County	Full Scope	Northeast St. Clair County. CTs 5038, 5039.03, 5039.04, 5043.02, and 5043.03; Part of the St. Louis MO-IL MSA (#41180)



## Appendix B: Summary of MMSA and State Ratings

---

<b>RATINGS: The Farmers and Merchants National Bank of Nashville</b>	
<b>Overall Bank:</b>	<b>Lending Test Rating:</b>
The Farmers and Merchants National Bank of Nashville	Satisfactory
<b>MMSA or State:</b>	
Illinois	Satisfactory

## Appendix C: Definitions and Common Abbreviations

---

The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

**Affiliate:** Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

**Aggregate Lending (Aggt.):** The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

**Census Tract (CT):** A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. Census tracts nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances, Census tracts ideally contain about 4,000 people and 1,600 housing units.

**Combined Statistical Area (CSA):** A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

**Community Development (CD):** Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; or activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

**Community Reinvestment Act (CRA):** The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Full-Scope Review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

**Home Mortgage Loans:** A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-Scope Review:** Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-Income Individual:** Individual income that is less than 50 percent of the area median income.

**Low Income Geography:** A census tract with a median family income that is less than 50 percent.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

**Median Family Income (MFI):** The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

**Metropolitan Division:** As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area:** An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county, or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rating Area:** A rated area is a state or multi-state metropolitan statistical area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan statistical area, the institution will receive a rating for the multi-state metropolitan statistical area.

**Small Loan(s) to Business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

**Small Loan(s) to Farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Tier 1 Capital:** The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

**Upper-Income:** Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

## Appendix D: Tables of Performance Data

---

### Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the “bank” include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) “aggregate” is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/assessment area. Deposit data are compiled by the FDIC and are available as of June 30<sup>th</sup> of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

- Table O. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents aggregate peer data for the years the data is available.
- Table P. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MMSA/assessment area. The table also presents aggregate peer data for the years the data is available.
- Table Q. Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses that were originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) in those geographies. Because aggregate small business data are not available for geographic areas smaller than counties, it may be necessary to compare bank loan data to aggregate data from geographic areas larger than the bank’s assessment area.
- Table R. Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenue** - Compares the percentage distribution of the number of small loans (loans less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to: 1) the percentage distribution of businesses with revenues of greater than \$1 million; and, 2) the percentage distribution of businesses for which revenues are not available. The table also presents aggregate peer small business data for the years the data is available.
- Table S. Assessment Area Distribution of Loans to Farms by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to \$500,000) to farms originated and purchased by the bank in low-, moderate-, middle-,

and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. The table also presents aggregate peer data for the years the data is available. Because aggregate small farm data are not available for geographic areas smaller than counties, it may be necessary to use geographic areas larger than the bank's assessment area.

- Table T. Assessment Area Distribution of Loans to Farms by Gross Annual Revenues -** Compares the percentage distribution of the number of small loans (loans less than or equal to \$500 thousand) originated and purchased by the bank to farms with revenues of \$1 million or less to: 1) the percentage distribution of farms with revenues of greater than \$1 million; and, 2) the percentage distribution of farms for which revenues are not available. The table also presents aggregate peer small farm data for the years the data is available.
- Table U. Assessment Area Distribution of Consumer Loans by Income Category of the Geography -** Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of households in those geographies.
- Table V. Assessment Area Distribution of Consumer Loans by Income Category of the Borrower -** Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MMSA/assessment area.

**Table P: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** 2018-20

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	\$	% of Total	Overall Market	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate
St Clair Cty - 2020 AA	22	4,008	13.6	2,170	12.9	5.6	2.7	17.6	9.1	11.5	19.5	22.7	19.9	50.0	50.0	30.4	0.0	13.6	35.6
Washington Cty - 2020 AA	148	21,031	89.5	451	15.2	1.4	4.4	16.5	12.8	12.9	21.8	16.9	18.4	46.5	68.2	50.8	0.0	2.9	13.5
<b>Total</b>	<b>170</b>	<b>25,038</b>	<b>100.0</b>	<b>2,621</b>	<b>13.6</b>	<b>1.8</b>	<b>3.0</b>	<b>17.3</b>	<b>12.4</b>	<b>11.7</b>	<b>20.3</b>	<b>17.6</b>	<b>19.6</b>	<b>48.8</b>	<b>65.9</b>	<b>33.9</b>	<b>0.0</b>	<b>2.4</b>	<b>31.8</b>

Source: 2015 ACS Census; 01/01/2018 - 12/31/2020 Bank Data, 2020 HMDA Aggregate Data, "-" data not available.  
Due to rounding, totals may not equal 100.0%

**Table T: Assessment Area Distribution of Loans to Farms by Gross Annual Revenues** 2018-20

Assessment Area:	Total Loans to Farms			Farms with Revenues <= IMM			Farms with Revenues > IMM			Farms with Revenues Not Available		
	#	\$	% of Total	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	% Farms	% Bank Loans	% Farms	% Bank Loans
Washington Cty - 2020 AA	20	1,439	100.0	41	97.0	36.6	2.5	5.0	0.5	0.0	0.0	0.0
<b>Total</b>	<b>20</b>	<b>1,439</b>	<b>100.0</b>	<b>51</b>	<b>96.9</b>	<b>43.1</b>	<b>1.7</b>	<b>5.0</b>	<b>1.4</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 Bank Data; 2019 CRA Aggregate Data, "-" data not available.  
Due to rounding, totals may not equal 100.0%



## Summary Report - 12/31/2023

<b>Assets</b>		<b>Total</b>		<b>Average</b>	
	12/31/2023	275,079,977.79		260,068,078.79	
	12/31/2022	265,539,992.46		260,543,798.39	
<b>Net Income</b>					
	12/31/2023	335,441.83	MTD	3,580,486.44	YTD
	12/31/2022	344,516.50		3,229,182.62	
	2023 Budget	283,687.00	MTD	2,568,394.00	YTD
<b>Tier 1 Capital</b>					
	12/31/2023	10.44			
	12/31/2022	9.90			
<b>Loan / Deposit Ratio</b>					
	12/31/2023	76.56%			
	YTD Average	64.70%			
	12/31/2022	63.07%			
<b>Loans</b>		<b>Total</b>		<b>Average</b>	
	12/31/2023	173,627,487.24		153,633,454.00	
	12/31/2022	152,493,639.39		136,809,374.95	
	12/31/2023 Budget	169,639,000		151,109,308	
<b>Demand / Time Deposits</b>		<b>Total</b>		<b>Average</b>	
	12/31/2023	226,774,318.18		237,455,191.95	
	12/31/2022	241,788,613.24		240,066,724.50	
	12/31/2023 Budget	247,372,000		243,009,308	
<b>Stock Price</b>		<b>5,053 Shares Outstanding</b>			
	12/31/2023	4,249.45	Net of Unrealized Gains / Losses		
		5,891.89	Value not including AFS Market Value		
	12/31/2022	3,683.49	Net of Unrealized Gains / Losses	Includes FSB stock \$1,154,980 and	
		5,633.95	Value not including AFS Market Value	balance in checking of \$2,111.58	
				\$1,842,901.86 Distributions Year to Date	
<b>ROAA</b>	Sub S	1.32%			
<b>ROAE</b>		20.48%			
<b>Net Interest Margin</b>			<b>YTD</b>	<b>MTD</b>	
	Yield on Earning Assets		3.80	4.15	
	Interest Inc / Ave Earn Assets		0.48	0.84	
	<b>NIM</b>		<b>3.32</b>	<b>3.31</b>	

State Code	County Code	Tract Code	Complete Tract	Tract Income Class	Tract Minority Status	Total Persons	Total Minority Population	Minority Population %
17	189	9501	17189950100	Middle	Non-Majority Minority Tract	3082	185	6
17	189	9502	17189950200	Upper	Non-Majority Minority Tract	3684	196	5.32
17	189	9503	17189950300	Middle	Non-Majority Minority Tract	3077	222	7.21
17	189	9504	17189950400	Upper	Non-Majority Minority Tract	3918	182	4.55

2023 FFIEC Census Report - Summary Census Demographic Information

State: 17 - ILLINOIS (IL)

County: 189 - WASHINGTON COUNTY

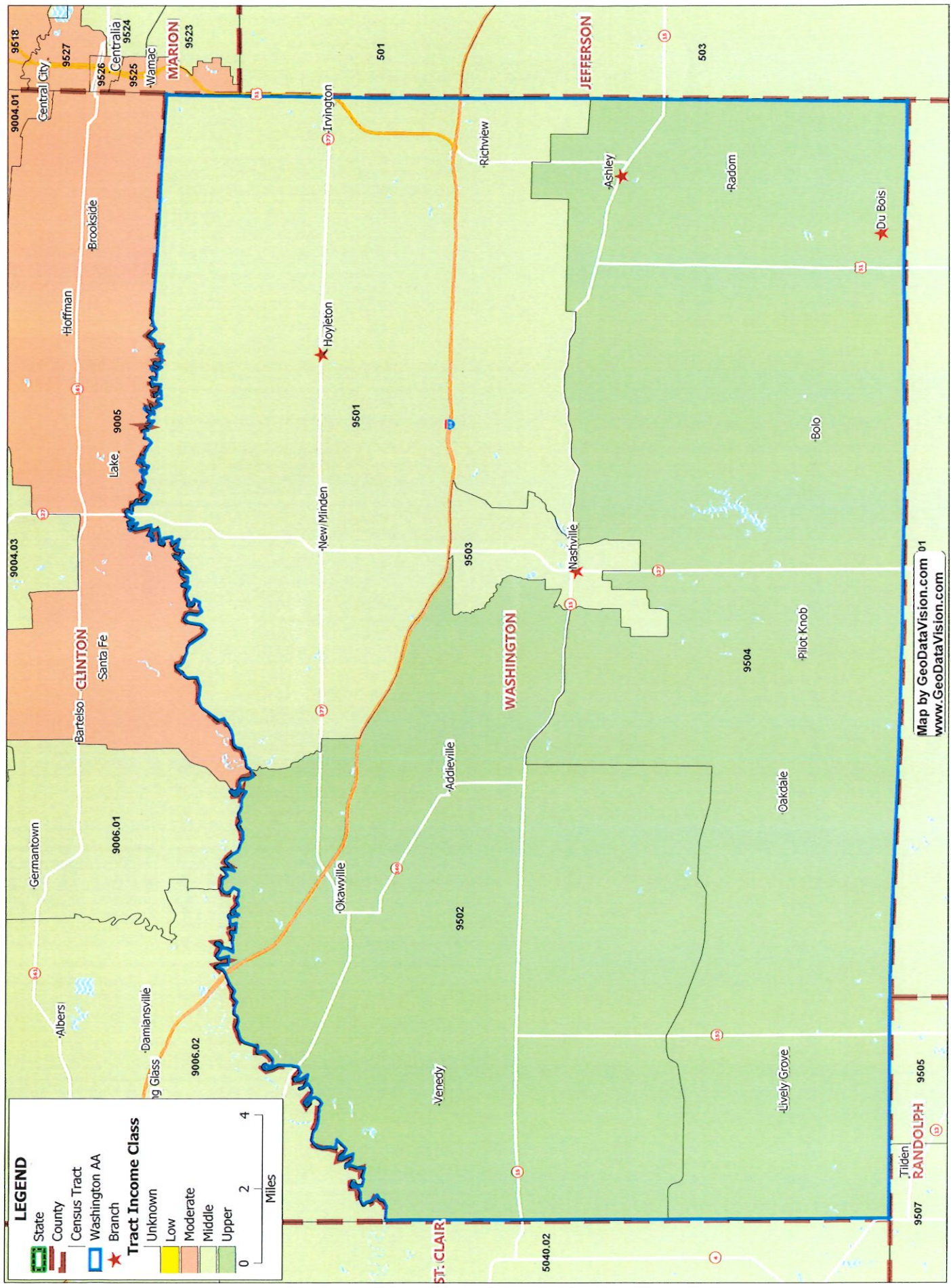
Tract: All Tracts



State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2023 FFIEC Est. MSA/MD non-MSA/MD Median Family Income	2023 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4- Family Units
17	189	9501.00	Middle	No	116.37	\$82,300	\$95,773	\$80,250	3082	6.00	185	1045	1405
17	189	9502.00	Upper	No	122.42	\$82,300	\$100,752	\$84,420	3684	5.32	196	1255	1763
17	189	9503.00	Middle	No	106.34	\$82,300	\$87,518	\$73,333	3077	7.21	222	954	1347
17	189	9504.00	Upper	No	139.21	\$82,300	\$114,570	\$96,000	3918	4.65	182	1493	1987
17	189	9999.99	Upper	No	120.05	\$82,300	\$98,801	\$82,788	13761	5.70	785	4747	6502

\* Will automatically be included in the 2024 Distressed or Underserved Tract List

# FARMERS & MERCHANTS NATIONAL BANK- WASHINGTON ASSESSMENT AREA 2024



Map by GeoDataVision.com  
www.GeoDataVision.com

State Code	County Code	Tract Code	Complete Tract	Tract Income Class	Tract Minority Status	Total Persons	Total Minority Population	Minority Population %
17	163	5038	17163503800	Upper	Non-Majority Minority Tract	1280	430	33.59
17	163	5039.03	17163503903	Upper	Non-Majority Minority Tract	3853	653	16.95
17	163	5039.05	17163503905	Upper	Non-Majority Minority Tract	2996	225	7.51
17	163	5039.07	17163503907	Upper	Non-Majority Minority Tract	5444	1555	28.56
17	163	5039.08	17163503908	Middle	Non-Majority Minority Tract	6429	2576	40.07
17	163	5043.51	17163504351	Upper	Non-Majority Minority Tract	3529	959	27.17
17	163	5043.52	17163504352	Middle	Non-Majority Minority Tract	4203	1075	25.58
17	163	5043.53	17163504353	Upper	Non-Majority Minority Tract	4362	1012	23.2
17	163	5043.54	17163504354	Middle	Non-Majority Minority Tract	6321	2414	38.19
17	163	5043.55	17163504355	Upper	Non-Majority Minority Tract	5300	1419	26.77
17	163	5043.56	17163504356	Middle	Non-Majority Minority Tract	4519	910	20.14
17	163	5043.57	17163504357	Middle	Non-Majority Minority Tract	4408	838	19.01
17	163	5043.58	17163504358	Middle	Non-Majority Minority Tract	3883	880	22.66
17	163	5043.59	17163504359	Middle	Non-Majority Minority Tract	4137	845	20.43



2023 FFIEC Census Report - Summary Census Demographic Information

State: 17 - ILLINOIS (IL)

County: 163 - ST. CLAIR COUNTY

Tract: All Tracts



State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2023 Est. MSA/MD non-MSA/MD Median Family Income	2023 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4-Family Units
17	163	5004.00	Low	No	37.82	\$100,800	\$38,123	\$32,056	1046	97.51	1020	477	724
17	163	5005.00	Low	No	48.16	\$100,800	\$48,545	\$40,822	1464	99.52	1457	350	818
17	163	5009.00	Low	No	18.87	\$100,800	\$19,021	\$16,000	2485	99.28	2467	559	1422
17	163	5011.00	Low	No	43.42	\$100,800	\$43,767	\$36,809	1216	99.67	1212	420	743
17	163	5012.00	Moderate	No	55.98	\$100,800	\$56,428	\$47,451	2626	99.20	2605	754	1526
17	163	5013.00	Moderate	No	64.16	\$100,800	\$64,673	\$54,384	2568	98.56	2531	1238	1778
17	163	5014.00	Moderate	No	59.16	\$100,800	\$59,633	\$50,147	2167	99.12	2148	949	1454
17	163	5015.01	Middle	No	85.53	\$100,800	\$86,214	\$72,500	1580	65.57	1036	654	761
17	163	5015.02	Middle	No	104.85	\$100,800	\$105,689	\$88,875	2613	42.63	1114	878	1285
17	163	5016.02	Moderate	No	69.31	\$100,800	\$69,864	\$58,750	4980	44.12	2197	1047	1980
17	163	5016.04	Moderate	No	62.23	\$100,800	\$62,728	\$52,750	4323	62.78	2714	997	1690
17	163	5016.05	Middle	No	112.14	\$100,800	\$113,037	\$95,048	2535	36.69	930	1168	1353
17	163	5016.06	Moderate	No	52.89	\$100,800	\$53,313	\$44,833	3605	38.86	1401	854	1842
17	163	5016.07	Middle	No	93.43	\$100,800	\$94,177	\$79,196	2332	55.40	1292	489	736
17	163	5017.00	Moderate	No	65.82	\$100,800	\$66,347	\$55,791	3185	43.45	1384	722	1312
17	163	5018.01	Moderate	No	75.44	\$100,800	\$76,044	\$63,946	3045	36.22	1103	1040	1353
17	163	5018.02	Middle	No	115.52	\$100,800	\$116,444	\$97,917	2481	36.24	899	497	1384
17	163	5019.00	Middle	No	90.74	\$100,800	\$91,466	\$76,917	3269	28.36	927	830	1602
17	163	5021.00	Moderate	No	52.35	\$100,800	\$52,769	\$44,375	2246	81.43	1829	422	891
17	163	5022.00	Low	No	30.52	\$100,800	\$30,764	\$25,872	1171	95.47	1118	566	1394
17	163	5023.00	Low	No	46.91	\$100,800	\$47,285	\$39,766	5205	74.51	3878	978	2827
17	163	5024.01	Low	No	26.26	\$100,800	\$26,470	\$22,258	832	97.00	807	254	935
17	163	5024.04	Moderate	No	52.53	\$100,800	\$52,950	\$44,531	3702	59.43	2200	761	1352
17	163	5025.00	Moderate	No	57.23	\$100,800	\$57,688	\$48,514	1004	97.91	983	209	536
17	163	5026.02	Low	No	37.70	\$100,800	\$38,002	\$31,954	4809	77.02	3704	940	2221
17	163	5026.03	Low	No	31.16	\$100,800	\$31,409	\$26,416	2915	80.82	2356	642	1751

\* Will automatically be included in the 2024 Distressed or Underserved Tract List

State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2023 FFIEC Est. MSA/MD non-MSA/MD Median Family Income	2023 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4- Family Units
17	163	5027.00	Low	No	33.18	\$100,800	\$33,445	\$28,125	975	98.97	965	197	553
17	163	5028.00	Low	No	12.94	\$100,800	\$13,044	\$10,976	2155	98.61	2125	255	795
17	163	5029.00	Low	No	49.12	\$100,800	\$49,513	\$41,635	1634	97.37	1591	506	1230
17	163	5031.01	Middle	No	103.53	\$100,800	\$104,358	\$87,750	2525	8.75	221	694	995
17	163	5031.02	Moderate	No	58.87	\$100,800	\$59,341	\$49,904	4653	15.28	711	1303	1883
17	163	5032.02	Middle	No	91.70	\$100,800	\$92,434	\$77,730	5461	23.20	1267	1755	2428
17	163	5032.03	Upper	No	120.53	\$100,800	\$121,494	\$102,159	6756	6.90	466	2226	2554
17	163	5032.11	Upper	No	123.14	\$100,800	\$124,125	\$104,375	4146	36.81	1526	1393	1845
17	163	5033.01	Moderate	No	70.12	\$100,800	\$70,681	\$59,438	3588	37.57	1348	886	1361
17	163	5033.04	Middle	No	87.50	\$100,800	\$88,200	\$74,167	6759	37.49	2534	2038	2671
17	163	5033.22	Middle	No	97.46	\$100,800	\$98,240	\$82,609	7555	33.55	2535	2274	2652
17	163	5033.23	Upper	No	180.58	\$100,800	\$182,025	\$153,064	6399	30.96	1981	2213	2400
17	163	5033.24	Middle	No	106.46	\$100,800	\$107,312	\$90,240	6109	55.28	3377	1669	2447
17	163	5033.32	Middle	No	93.20	\$100,800	\$93,946	\$79,000	5109	51.71	2642	1659	2198
17	163	5033.34	Middle	No	104.24	\$100,800	\$105,074	\$88,356	6153	44.87	2761	1581	2271
17	163	5034.04	Upper	No	173.04	\$100,800	\$174,424	\$146,667	7971	29.26	2332	1908	2322
17	163	5034.11	Moderate	No	71.97	\$100,800	\$72,546	\$61,005	3419	31.15	1065	788	1268
17	163	5034.12	Upper	No	121.47	\$100,800	\$122,442	\$102,963	6082	23.92	1455	1900	2385
17	163	5034.13	Middle	No	90.31	\$100,800	\$91,032	\$76,550	5683	51.40	2921	1180	1865
17	163	5034.14	Middle	No	88.29	\$100,800	\$88,996	\$74,833	5969	42.30	2525	894	1365
17	163	5034.15	Middle	No	107.31	\$100,800	\$108,168	\$90,956	3079	40.21	1238	909	1218
17	163	5034.16	Middle	No	83.61	\$100,800	\$84,279	\$70,868	3767	47.01	1771	933	1369
17	163	5038.00	Upper	No	145.26	\$100,800	\$146,422	\$123,125	1280	33.59	430	5	427
17	163	5039.03	Upper	No	154.56	\$100,800	\$155,796	\$131,009	3853	16.95	653	1324	1458
17	163	5039.05	Upper	No	125.22	\$100,800	\$126,222	\$106,136	2996	7.51	225	852	1033
17	163	5039.06	Middle	No	102.66	\$100,800	\$103,481	\$87,019	5295	7.29	386	1594	2089
17	163	5039.07	Upper	No	132.60	\$100,800	\$133,661	\$112,394	5444	28.56	1555	1615	1983
17	163	5039.08	Middle	No	90.43	\$100,800	\$91,153	\$76,648	6429	40.07	2576	534	1704
17	163	5040.01	Middle	No	108.46	\$100,800	\$109,328	\$91,932	5184	6.79	352	1786	2155

\* Will automatically be included in the 2024 Distressed or Underserved Tract List

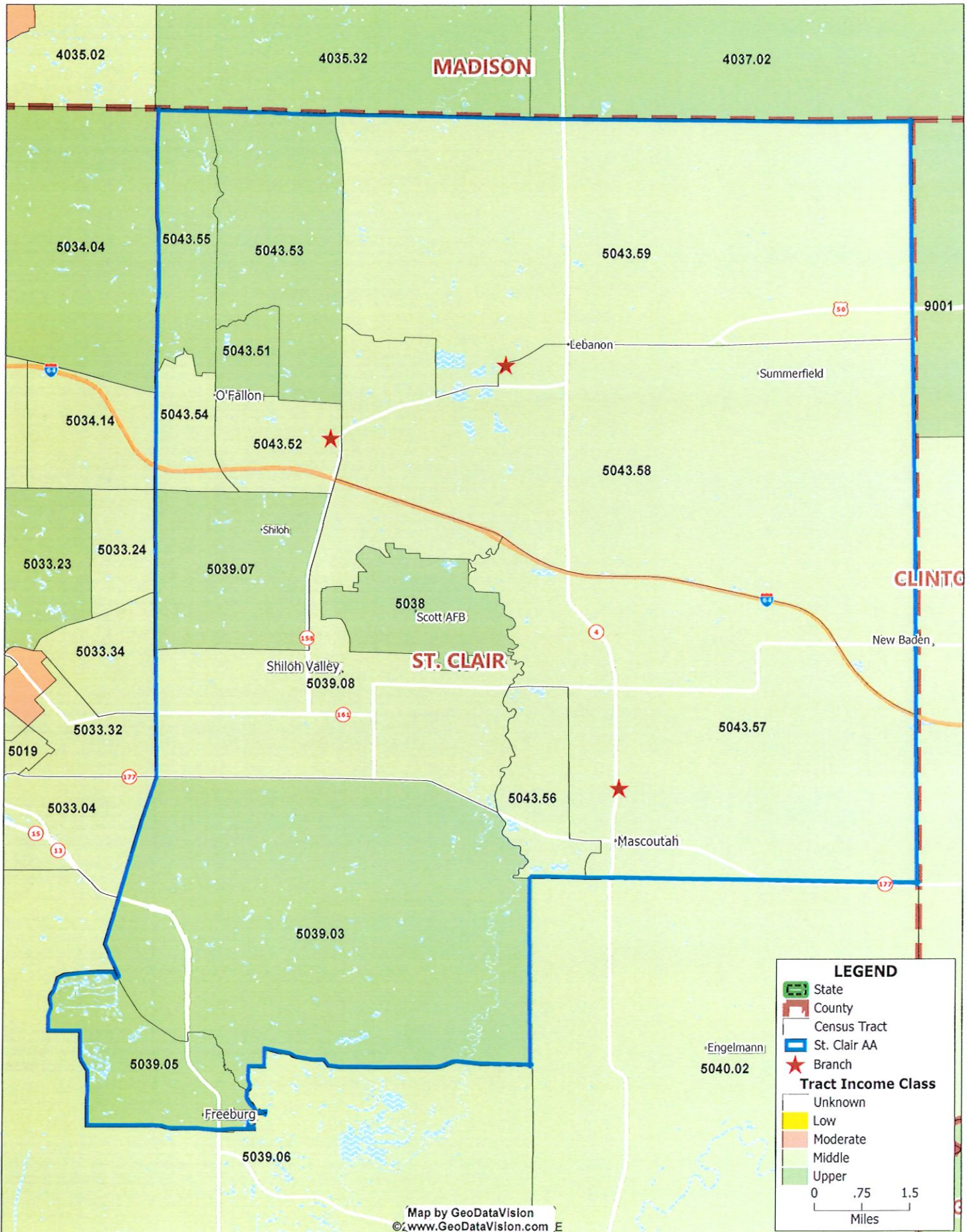


State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2023 FFIEC Est. MSA/MD non-MSA/MD Median Family Income	2023 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4-Family Units
17	163	5040.02	Middle	No	85.15	\$100,800	\$85,831	\$72,174	5511	7.24	399	1692	2436
17	163	5043.51	Upper	No	139.50	\$100,800	\$140,616	\$118,244	3529	27.17	959	1136	1376
17	163	5043.52	Middle	No	106.18	\$100,800	\$107,029	\$90,000	4203	25.58	1075	1126	1438
17	163	5043.53	Upper	No	172.47	\$100,800	\$173,850	\$146,186	4362	23.20	1012	1447	1603
17	163	5043.54	Middle	No	91.80	\$100,800	\$92,534	\$77,813	6321	38.19	2414	1643	2562
17	163	5043.55	Upper	No	152.25	\$100,800	\$153,468	\$129,051	5300	26.77	1419	1466	1843
17	163	5043.56	Middle	No	109.69	\$100,800	\$110,568	\$92,976	4519	20.14	910	1157	1395
17	163	5043.57	Middle	No	95.64	\$100,800	\$96,405	\$81,071	4408	19.01	838	1001	1595
17	163	5043.58	Middle	No	85.98	\$100,800	\$86,668	\$72,879	3883	22.66	880	1075	1446
17	163	5043.59	Middle	No	97.13	\$100,800	\$97,907	\$82,329	4137	20.43	845	1028	1457
17	163	5045.01	Low	No	34.25	\$100,800	\$34,524	\$29,030	2329	97.94	2281	232	994
17	163	5045.02	Low	No	41.18	\$100,800	\$41,509	\$34,906	1301	97.62	1270	101	310
17	163	5046.00	Low	No	23.95	\$100,800	\$24,142	\$20,306	1765	99.49	1756	249	967

\* Will automatically be included in the 2024 Distressed or Underserved Tract List



# FARMERS & MERCHANTS NATIONAL BANK- ST. CLAIR ASSESSMENT AREA 2024



ATM'S OF FARMERS & MERCHANTS NATIONAL BANK

**PROPRIETARY ATM -** LOCATED AT MAIN BANK  
120 W. ST. LOUIS STR., NASHVILLE, IL 62263

This ATM is located in our Assessment Area of Washington County in Nashville Township. This ATM serves a wide variety of people, including local customers as well as travelers.

Block Number 9503

**PROPRIETARY ATM -** LOCATED AT HOYLETON BRANCH  
51 E. ST. LOUIS STR., HOYLETON, IL 62803

This ATM is located in our Assessment Area of Washington County in Hoyleton Township. The ATM takes deposits. This ATM serves the entire area.

Block Number 9501

**PROPRIETARY ATM -** LOCATED AT DRIVE-IN BRANCH  
285 S. MILL STR., NASHVILLE, IL 62263

This ATM is located in our Assessment Area of Washington County in Nashville Township. The ATM takes deposits. This ATM serves a wide variety of people, including local customers as well as travelers.

Block Number 9503

**PROPRIETARY ATM -** LOCATED AT DU BOIS BRANCH  
268 W. BROADWAY, DU BOIS, IL 62831

This ATM is located in our Assessment Area of Washington County in Du Bois Township. The ATM takes deposits. This ATM serves the entire area.

Block Number 9504

**PROPRIETARY ATM -** LOCATED AT ASHLEY BRANCH  
636 E. MAIN STR., ASHLEY, IL 62808

This ATM is located in our Assessment Area of Washington County. The ATM takes deposits. Located in Ashley Township, the Branch serves the surrounding area.

Block Number 9504

**PROPRIETARY ATM -** LOCATED AT MASCOUTAH BRANCH  
832 N. JEFFERSON, MASCOUTAH, IL 62258

This ATM is located in our Assessment Area of the eastern part of St. Clair County. The ATM takes deposits. Located in Mascoutah Township, the Branch serves the surrounding area.

Block Number 5043.57

**PROPRIETARY ATM -** LOCATED AT LEBANON BRANCH  
102 WAKANDA DR., LEBANON, IL 62254

This ATM is located in our Assessment Area of the eastern part of St. Clair County. The ATM takes deposits. Located in Lebanon Township, the Branch serves the surrounding area.

Block Number 5043.58

**PROPRIETARY ATM -** LOCATED AT O'FALLON BRANCH  
1805 E HWY 50, O'FALLON, IL 62269

This ATM is located in our Assessment of the eastern part of St. Clair County. The ATM takes deposits. Located in O'Fallon Township, the Branch serves the surrounding area.

Block Number 5043.52

**NON-PROPRIETARY ATM-** LOCATED AT JOHN C. ATCHISON  
POST NO 110  
533 E. LEGION DRIVE  
NASHVILLE, IL 62263

Block Number 9503

BRANCHES OF FARMERS AND MERCHANTS NATIONAL BANK

***DU BOIS BRANCH***....268 W. BROADWAY, DU BOIS, IL 62831

This Branch is located in our Assessment Area of Washington County. Located in Du Bois township, the Branch serves surrounding area.

Block Number 9504

***DRIVE-UP BRANCH***....285 S. MILL STR., NASHVILLE, IL 62263

This Branch is located in our Assessment Area of Washington County. Located in the City of Nashville in Nashville Township, the Branch serves the surrounding area.

Block Number 9503

***HOYLETON BRANCH***....51 E. ST. LOUIS STR., HOYLETON, IL 62803

This Branch is located in our Assessment Area of Washington County. Located in Hoyleton Township, the Branch serves the surrounding area.

Block Number 9501

***ASHLEY BRANCH***....636 E. MAIN STR., ASHLEY, IL 72808

This Branch is located in our Assessment Area of Washington County. Located in Ashley Township, the Branch serves the surrounding area.

Block Number 9504

***LEBANON BANKING CENTER***....102 WAKANDA DR.,, LEBANON, IL 62254

This Branch is located in our Assessment Area of eastern part of St. Clair County. Located in Lebanon township, the Branch serves the surrounding area.

Block Number 5043.58

***MASCOUTAH BANKING CENTER***....832 N. JEFFERSON STR., MASCOUTAH, IL 62258

This Branch is located in our Assessment Area of the eastern part of St. Clair County. Located in Mascoutah township, the Branch serves the surrounding area.

Block Number 5043.57

***O'FALLON BANKING CENTER... 1805 E. HWY. 50, O'FALLON, IL 62269***

This Branch is located in our Assessment Area of the eastern part of St. Clair County. Located in O'Fallon township, the Branch serves surrounding area.

Block Number 5043.52

ALTERNATIVE BANKING SERVICES AVAILABLE WHEN MAIN BANK AND  
BRANCHES ARE CLOSED

Proprietary ATM located at main bank, 120 W. St. Louis Street, Nashville for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at Drive-in branch, 285 S. Mill Str., Nashville for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at Hoyleton branch, 51 E. St. Louis Str., Hoyleton for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at DuBois branch, 268 W. Broadway, DuBois for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at Ashley branch, 636 E. Main Street, Ashley for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at Mascoutah branch, 832 N. Jefferson, Mascoutah for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at Lebanon branch, 102 Wakanda Drive, Lebanon for 24 hour service with on-line service with Shazam Network.

Proprietary ATM located at O'Fallon branch, 1805 E Hwy 50, O'Fallon for 24 hour service with on-line service with Shazam Network.

Non-proprietary ATM service at John C. Atchison Post No 110, 533 E. Legion Drive, Nashville with service available during business hours.

Bank by mail services.

Night depository services at main bank, Ashley Branch, DuBois Branch, Hoyleton Branch, Mascoutah Branch, Lebanon Branch, O'Fallon and Drive-in Facility.

Internet banking

Mobile banking

## **Changes Effective 10-30-23**

As of 10-30-23, all Farmers and Merchants National Bank branches will not have the 2:00 p.m. cut off time. The end of the business day will now be the cut off time. Each list of hours and operations will reflect this change.

As of 10-30-23, the Farmers and Merchants National Bank Drive-up Branch located at 285 South Mill Street will have new hours. This change will be reflected on the updated list of hours of operations.

List of Deposit/Loan Services and Hours of Operation at Main Bank  
120 W. St. Louis Street  
Nashville, IL 62263

8:30 a.m. to 4:00 p.m. Monday thru Thursday  
8:30 a.m. to 5:00 p.m. Friday  
8:30 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled for e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if an e-statement is taken, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and fee waived for students who enroll in e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account
- Coverdell IRA Savings
- Certificates of Deposit (CD's)
- HSA (Health Savings Account)



#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Nettle Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Safe Deposit Boxes
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Service – incoming & outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

List of Deposit/Loan Services and Hours of Operation at Hoyleton Branch  
51 E. St. Louis Str.  
Hoyleton, IL 62803

Lobby 8:30 a.m. to 4:00 p.m. Monday through Thursday  
8:30 a.m. to 5:00 p.m. Friday  
Lobby closed daily from 12:00 p.m. to 1:00 p.m.  
8:30 a.m. to 12:00 p.m. Saturday

Drive-up 8:00 a.m. to 4:00 p.m. Monday through Thursday  
8:00 a.m. to 5:00 p.m. Friday  
8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled for e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if enrolled for e-statement, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and fee waived for students enrolled in e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account

- Coverdell IRA Savings
- Certificates of Deposit (CD's)
- HSA (Health Savings Account)

#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Netteller Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Safe Deposit Boxes
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Service – Incoming & Outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

List of Deposit/Loan Services and Hours of Operation at Ashley Branch  
636 E. Main Street  
Ashley, IL 62808

Lobby 8:30 a.m. to 4:00 p.m. Monday through Thursday  
8:30 a.m. to 5:00 p.m. Friday  
Lobby closed daily from 12:00 p.m. to 1:00 p.m.  
8:30 a.m. to 12:00 p.m. Saturday

Drive-up 8:00 a.m. to 4:00 p.m. Monday through Thursday  
8:00 a.m. to 5:00 p.m. Friday  
8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled for e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if enrolled for e-statements, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and students enrolled for e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account

- Coverdell IRA Savings
- Certificates of Deposit (CD's)
- HSA (Health Savings Account)

#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Netteller Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Safe Deposit Lockers
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Service – Incoming & Outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

List of Deposit/Loan Services and Hours of Operation at DuBois Branch  
268 West Broadway  
DuBois, IL 62831

8:00 a.m. to 4:00 p.m. Monday through Thursday

9:00 a.m. to 5:00 p.m. Friday

Lobby closed daily from 12:00 p.m. to 12:30 p.m.

8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled for e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if enrolled for e-statements, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and students enrolled for e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account
- Coverdell IRA Savings
- Certificates of Deposit (CD's)
- HSA (Health Savings Account)

#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Netteller Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Services – incoming & outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

List of Services and Hours of Operation at Drive-up Branch  
285 South Mill Street  
Nashville, IL 62263

8:00 a.m. to 5:00 p.m. Monday through Friday

8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

Check Cashing

No-fee Government Check cashing for bank customers

Christmas Club and Vacation Club Payments

Deposits/Withdrawals to Existing Accounts

IRA Deposits to Existing Accounts

Loan Payments

Night Depository



List of Deposit/Loan Services and Hours of Operation at Mascoutah Branch at  
832 N. Jefferson  
Mascoutah, IL 62258

Lobby 8:30 a.m. to 4:00 p.m. Monday through Thursday  
8:30 a.m. to 5:00 p.m. Friday  
8:30 a.m. to 12:00 p.m. Saturday

Drive-up 8:00 a.m. to 5:00 p.m. Monday through Friday  
8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled in e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if enrolled for e-statements, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and students enrolled for e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account
- Coverdell IRA Savings
- Certificates of Deposit (CD's)

- HSA (Health Savings Account)

#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Netteller Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Safe Deposit Boxes
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Services – incoming & outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

List of Deposit/Loan Services and Hours of Operation Lebanon Branch at  
102 Wakanda Drive  
Lebanon, IL 62254

Lobby 8:30 a.m. to 4:00 p.m. Monday through Thursday  
8:30 a.m. to 5:00 p.m. Friday  
8:30 a.m. to 12:00 p.m. Saturday

Drive-up 8:00 a.m. to 5:00 p.m. Monday through Friday  
8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled in e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if enrolled for e-statements, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and students enrolled for e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account
- Coverdell IRA Savings

- Certificates of Deposit (CD's)
- HSA (Health Savings Account)

#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Netteller Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Safe Deposit Lockers
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Services – incoming & outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

List of Deposit/Loan Services and Hours of Operation at O'Fallon Branch at  
1805 E Hwy 50  
O'Fallon, IL 62269

Lobby 8:30 a.m. to 4:00 p.m. Monday through Thursday  
8:30 a.m. to 5:00 p.m. Friday  
8:30 a.m. to 12:00 p.m. Saturday

Drive-up 8:00 a.m. to 5:00 p.m. Monday through Friday  
8:00 a.m. to 12:00 p.m. Saturday

ATM Services available at all times, with cut-off time at 12:00 noon

ATM Network is linked to: Cirrus – Mastercard – Visa – Plus – American Express – Quest – Shazam

ATM /Debit Cards/Online Shazam Network

No annual fee or transaction fee/\$3.00 fee if ATM not owned by the bank

No-fee Government Check cashing for bank customers

Deposit Products:

- Hometown Advantage Checking - \$3.00 monthly service charge if not enrolled in e-statements
- F&M Hometown Checking - \$3.00 monthly service charge (waived if enrolled for e-statements, age 65 & over, active military)
- F&M 50 Club Checking Account - \$7.00 fee if balance falls below minimum balance of \$500 any day during statement cycle
- F&M Military Checking/F&M Student Checking – no minimum balance, no monthly service fee for active military and students enrolled for e-statements (student accounts – up to age 22)
- Individual Retirement Accounts
- NOW Accounts - \$12.00 fee if balance drops below \$1,000 during any day during statement cycle (sole proprietor only)
- Money Market Deposit Accounts - \$12.00 fee if balance drops below \$2,500
- Commercial Checking Account
- Municipal-NOW - \$12.00 fee if balance drops below \$20,000 any day during statement cycle; \$40,000 required to open account

Savings Accounts:

- Passbook Savings Account
- F&M Cool Kids Club (children newborn-12)
- Commercial Savings Account - \$6.00 service charge if balance drops below \$250 any day during statement cycle
- Christmas Savings Account
- Vacation Savings Account
- Coverdell IRA Savings
- Certificates of Deposit (CD's)

- HSA (Health Savings Account)

#### Other Services:

- E-Statements available on all accounts
- Direct Deposit
- Netteller Online Banking with One Click Bill Pay
- QuickBooks & Quicken compatibility
- Mobile Banking & Mobile Text
- Safe Deposit Boxes
- Gift & Travel Cards (Mastercard)
- Remote Deposit Capture Services
- Automatic Clearing House Origination
- Notary Service
- Cashier Checks
- Night Depository
- Wire Services – incoming & outgoing
- Bank by Mail

#### Loan Services:

- Home Purchases
- Long Term Financing
- Lot Purchase
- Home Construction
- Agricultural:
  - Operating Lines
  - Equipment Purchase
  - Real Estate Purchase
- Personal Loans
- Auto Purchases
- Home Equity Line
- Small Business Lines
- Government Programs :
  - FSA
  - Rural Development
  - FarmerMAC and IFDA Loans
  - VA Loans
- Loans to Religious, Civic, Governmental, Community Organizations, etc.
- Tax Anticipation Warrants
- On-line Loan Application
- Loans by Phone
- Buy and Sell Participation Loans

## **BRANCHES OPENED OR CLOSED IN PAST TWO YEARS**

O'Fallon Branch, 1805 E Hwy 50, O'Fallon, IL 62269 (opened 01/25/2022)

## HOME MORTGAGE DISCLOSURE ACT NOTICE

The HMDA data about our residential mortgage lending are available online for review. The data show geographic distribution of loans and applications; ethnicity, race, sex, age, and income of applicants and borrowers; and information about loan approvals and denials.

These data are available online at the Consumer Financial Protection Bureau's website ([www.consumerfinance.gov/hmda](http://www.consumerfinance.gov/hmda)).

HMDA data for many other financial institutions are also available at this website.



**Farmers & Merchants National Bank**  
6/15/2020

Thank you for banking with Farmers & Merchants National Bank. When you opened your account, your Rate and Fee Schedule set forth certain conditions, rates and fees specific to your Account. Subject to applicable law and the terms of your Account Agreement, the rates and fees contained in your rate and fee schedule may be amended from time to time. The following highlighted fees have been amended and may apply to your account.

<p><b>Account Activity Printout</b> Account Balancing Assistance (on previous stmts) Account Closing within first 90 Days <b>ATM/Debit Card - Replacement</b> ATM Foreign Transaction Fee ATM Replacement PIN # <b>Cashier Checks</b>  Coin Counting (non-customer) Collection Items Continuous Overdraft (min. -\$50 over 7 days, per day) Dormant Checking Account (inactive one year)* Dormant Savings Account (inactive two years)* <b>Early Withdrawal Fee (Xmas, Vac)</b> Fax Services (per page) HSA (partial transfer fee) <b>HSA (closing fee- unless they are ineligible to maintain the account)</b>  Indemnity Bond Insufficient funds (NSF - per item) IRA Set Up Fee IRA External Transfer /Early w/drawal /Closing Fee) Levies, Garnishments &amp; Legal Processes <b>Night Deposit Bag (with key)</b> <b>Night Deposit Bag (without key)</b></p>	<p><b>\$3.00</b> \$25.00 \$30.00 <b>\$15.00</b> \$3.00 \$3.00 <b>\$4.00</b>  10% \$20.00 \$5.00 \$5.00 per mo. \$5.00 per mo. <b>\$25.00</b> \$1.00 \$25.00 <b>\$50.00</b> \$20 plus insurance costs \$30.00 \$25.00 \$30.00 \$100.00 <b>\$10.00</b> <b>\$5.00</b></p>	<p>Notary Fee (per seal - non-customer) Overdraft - each overdraft paid Overdraft protection (per transfer) Photocopies (per page) Research Fees (per hour, minimum 1 hour) Return Check Fee Safe Deposit Box (close with 1 key) Safe Deposit Box (close with no keys) <b>Safe Deposit Box Late Fee</b> Signature Guarantees (non-customer) Special Statements (each, cut-off statements) Statements - Prior copies Stop Payment Charge (per check) Stop Payment - ACH payments Stop payment on lost checkbook Temporary Checks (per 10 checks)  Transactions copies (per page) Wire Transfers (Incoming-each) Wire Transfers (Outgoing - domestic each) Wire Transfers (Foreign-each) <b>Foreign Currency Purchase</b></p>	<p>\$1.00 \$30.00 \$30.00 \$0.25 \$30.00 \$10.00 \$75.00  \$50 plus drilling costs <b>\$10.00</b> \$10.00 \$7.00 \$5.00 \$30.00 \$30.00 \$35.00 \$2.00  \$2.00 \$15.00 \$25.00 \$50.00 <b>\$15.00</b></p>
--	--	---	---

\* Student / minors are exempt

## Community Reinvestment Act Compliance Review

The Community Reinvestment Act (CRA) is part of the fair lending legislation aimed at prohibiting redlining and discrimination in the lending process. The primary purpose of the act is to encourage banks to reinvest in their local communities through affirmative credit programs and community involvement. Banking activities should include low and moderate-income neighborhoods and are to be consistent with safe and sound banking operations. The regulatory agencies have been granted administrative enforcement powers which can be invoked for poor CRA performance. These enforcement powers include the denial of bank applications for branches, branch relocations, bank holding company formation, acquisitions, consolidations, and mergers.

The CRA assessment area consists of all of Washington County and the Northeast St. Clair County in Illinois. This includes all the census tracts where the bank has its main office, branches and ATMs. The assessment area consists of whole geographies and does not exclude any low or moderate-income geographies.

The CRA Public File has been reviewed and all material has been updated. (Main office: list of branches, their addresses and geographies; list of services and hours at the main office and the branch offices; most recent CRA exam; map of each assessment area; updated plat book; copy of the HMDA Disclosure Notice; any written comments/responses; loan-to-deposit ratios; etc). The CRA Public File at the branch offices consist of the most recent CRA evaluation and a list of services and hours at that office. The most current CRA evaluation was done on December 13, 2021. This report is included in the file.

The CRA Notices have been updated in the bank lobbies.

Our bank will comply with both the spirit and the law found in the Community Reinvestment Act by establishing internal procedures that will encourage fair lending, affirmative credit programs, community involvement, and compliance with the technical requirements of the act. All employees have been given online training on CRA with a completion date of March 31, 2024.

The HMDA data report has been filed as required; March 1<sup>st</sup>.

The Bank received a Satisfactory in our CRA review by the OCC in December 2021.

Respectfully Submitted:

Kawianne Schmitker

Date: 2-15-24

## COMMUNITY REINVESTMENT ACT NOTICE

Under the Federal Community Reinvestment Act (CRA), the Comptroller of the Currency evaluates our record of helping to meet the credit needs of this community consistent with safe and sound operations. The Comptroller also take this record into account when deciding on certain applications submitted by us.

Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA. You may review today the public section of our most recent CRA evaluation, prepared by the Comptroller, and a list of services provided at this branch. You may also have access to the following additional information, which we will make available to you at this branch within five calendar days after you make a request to us:

- (1) a map showing the assessment area containing this branch, which is the area in which the Comptroller evaluates our CRA performance in this community;
- (2) Information about our branches in this assessment area;
- (3) A list of services we provide at those locations;
- (4) Data on our lending performance in this assessment area; and
- (5) Copies of all written comments received by us that specifically relate to our CRA performance in this assessment area, and any responses we have made to those comments. If we are operating under an approved strategic plan, you may also have access to a copy of the plan.

If you would like to review information about our CRA performance in other communities served by us, the public file for our entire bank is available at Farmers and Merchants National Bank, located at 120 W. St. Louis Street, Nashville, IL 62263.

At least 30 days before the beginning of each quarter, the Comptroller publishes a nationwide list of the banks that are scheduled for CRA examination in that quarter. This list is available from the Comptroller of the Currency, 425 South Financial Place, Suite 1700, Chicago, IL60605-1073. You may send written comments about our performance in helping to meet community credit needs to Daniel W. May, Pres./CEO, P.O. Box 309, Nashville, IL 62263 and Comptroller of the Currency, 425 South Financial Place, Suite 1700, Chicago, IL 60605-1073 or send an email to [CRAComments@occ.treas.gov](mailto:CRAComments@occ.treas.gov). Your letter, together with any response by us, will be considered by the Comptroller in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the Deputy Comptroller. You may also request from the Deputy Comptroller an announcement of our applications covered by the CRA filed with the Comptroller.

April 01, 2024

## COMMUNITY REINVESTMENT ACT NOTICE

Under the Federal Community Reinvestment Act (CRA), the Comptroller of the Currency evaluates our record of helping to meet the credit needs of this community consistent with safe and sound operations. The Comptroller also take this record into account when deciding on certain applications submitted by us.

Your involvement is encouraged.

You are entitled to certain information about our operations and our performance under the CRA, including, for example, information about our branches, such as their location and services provided at them: the public section of our most recent CRA Performance Evaluation, prepared by the Comptroller and comments received from the public relating to our performance in helping to meet community credit needs, as well as our responses to those comments. You may review this information today.

At least 30 days before the beginning of each quarter, the Comptroller publishes a nationwide list of the banks that are scheduled for CRA examination in that quarter. This list is available from the Comptroller of the Currency, 425 South Financial Place, Suite 1700, Chicago, IL 60605-1073. You may send written comments about our performance in helping to meet community credit needs to Daniel W. May, Pres./CEO, P.O. Box 309, Nashville, IL 62263 and Comptroller of the Currency, 425 South Financial Place, Suite 1700, Chicago, IL 60605-1073 or send an email to [CRACOMMENTS@OCC.TREAS.GOV](mailto:CRACOMMENTS@OCC.TREAS.GOV). Your letter, together with any response by us, will be considered by the Comptroller in evaluating our CRA performance and may be made public.

You may ask to look at any comments received by the Deputy Comptroller. You may also request from the Deputy Comptroller an announcement of our applications covered by the CRA filed with the Comptroller.

April 01, 2024